0 RGXOH 8 VLQJ $, 5 HVSRQVLE

. H\ 7DNHDZ D\ V

<RX H[SORUHG ZKDWWP HDQV WR XVH &KDW37 UHVSRQVLE LQ\RXUURGH DV DQ HGXFDWRU† EDODQFLQJ LWV EHQHILWV ZLWK WKRXJKWIXO GHVLJQ HQVXUHV DQG VFKRRO[SHFWDWRQV

+ HUH¶V ZKDWP DWWHUV P RVW

&KDW37 KDV FODUVWHQJWKV† DQG FODULFDWLRQV ,WFDQ EH D SRZHUXO VXSSRUWRU HGXFDWRUV EXWDNH DQ WRRO LWFDQ DOVR P DNH P LVWDNHV ,WZ RUNV EHWWZ KHQ SDLUHG ZLWK \RXUH[SHUWVH DQG DFWLYH RYHUVLJKW

5 HVSRQVLEOH XVH FRP HV GRZQ WR WKUHH FKRLFHV \RX P DNH HYHU\ WP H \RX Z RUN Z LWK $,

- : KLFK WDVNV \RX GHOHJDWH WR &KDW37
- : KDWQ LRUP DWRQ \RX FKRRVH WR VKDUH
- + RZ \RX DSSO\ \RXURZQ SURIHVVLRQDOMJP HQWDV DQ HGXFDWRU

<RXUVFKRROrUGLVWULFW¶V $, SROLF\ DZ D\ V FRP HV ILUVW,I \RX¶UH HYHUXQVXUH DERXW ZKHWKHUD XVH FDVH LV DSSURSULDWH FKHFNLQJ SROLF\ VKRXOGJXLGH \RXUQ[WWMS

. HHS D KXP DQ LQ WKH GRRS Z KHUH DSSURSULDWH &KDW37¶V RXWSXW VKRXOG EH WUHDWHG DV D VWDUWQJ SRLQW¶ QRW D ILQDOSURGXFW<RXUURGH LV WR UHYLHZ UHILQH DQG GHFLGH Z KDW¶ DSSURSULDWH IRU \RXUFODVVURRP

&KDW37 LV QHYHUD VXEVWLWXWH IRUWHDFKHUHQJDJHP HQW,WFDQ VXSSRUW RXUZ RUN EXW LWFDQQRWUHSODFH \RXUUHDVRQVKLSV Z LWK VWXGHQWV \RXUXQGHUVWDQGLQJ RI WKHLUQHHGV RU \RXULQWXLWLYH DQDO[WLFDO[SHUWVH

7UDQVSDUHQF\ VXSSRUWV WKVW: KHQ DSSURSULDWH EHLQJ RSHQ DERXWKRZ \$, KDV VXSSRUWHG \RXUZ RUN FDQ HQFRXUDJH WKRXJKWFRQYHUVDWRQV DERXWWFKQRORJ\ LQ HGXFDWRQ

💡 8 VLQJ &KDW37 UHVSRQVLE LV DERXWWWD\ LQJ DZ DUH DVNLQJ JRRG TXHVWRQV DQG DSSO\LQJ \RXUSURIHVVLRQDOMJP HQW: KHQ HGXFDWRUV VWD\ LQ WKH GULYHU¶V VHDW\$, EHFRP HV D VXSSRUWRUWRUWDFKLQJ† QRWD UHSODFHP HQWRUW